## foscar

Custom Cabinetry and Design Studio

Company and Projects

### About us

Opening its doors back in 2007, Foscari distinguishes itself by being the first Show Room in Houston to offer accessible highend European custom cabinetry for kitchens, bathrooms, and closets.



www.foscariinteriors.com

### The Team



### JOAQUIN **OLAVERRIA**

CEO DIRECTOR OF DESIGN AND SALES

### MONICA WEHBI

FOUNDER DIRECTOR OF FINANCE AND BUSINESS

### CECILIA MORENO

DIRECTOR OF PROJECTS





### SWATHI PUTTA

DESIGNER

### **ERICA JUDKINS**

DESIGN ASSISTANT

### VALERIA OCAMPO

DESIGN ASSISTANT

### MANUEL RAMIREZ

PROJECT MANAGER/ LEAD INSTALLER

### How we work

### INITAL CONSULTATION

We want to get to know you and your project. Come see our showroom and get to know our design and sales team.

### PRELIMINARY PROPOSAL

A complimentary presentation is set up at our showroom to review proposals that are tailored to the need of the project.

### DESIGN DEVELOPMENT + DOCUMENTATION

We dig deeper into details and specifications that are aligned with your vision and project requirements.



### FINALIZED DESIGN + ORDER PLACEMENT

Once the design is finished, we send and coordinate all orders needed to fullfill and successfully install the products.

### PROJECT DEVELOPMENT + INSTALLATION

Once the design is finished, we send and coordinate all orders needed to fullfill and successfully install the products.

### THE NEXT GENERATION

Joaquin Olaverria takes the reins at Foscari Interiors (foscariinteriors.com), the Euro-style custom cabinetry company founded by his mother, and ushers in a creative new future.

### By Nadia Dabhakeb

What has it been like becoming CEO at Foscari? It's been nothing but fun and challenging. I have been working for Foscari for almost 10 years to date—my mother. Monica Wehbi, started the company in 2007, so when I left high school 1 started working alongside her. It began as just a job, but as the years passed by, I started training myself and learning from experience and my mother's knowledge, and seeing innovative and fresh ways that the bas could run. It caught my attention and made me want to proceed with the business. and with making a lot of internal changes.

Do you get a chance to work on the creative side of things? I am more involved in design and working alongside clients than ever, such as overseeing big residential projects that really allow me to work restaining project out can y and in the order on more than a room—it allows me to expand my creativity and take on bigger projects, provide client solutions and optimize resources to make these high-end goods more accessible to clients, it's been a roller coaster of fine-tuning everything from the creative side to expanding our network of vendors.

What new home design trends are you excited about right now? Dark, bolder colors are very much in rather than the contemporary white, white, white that we saw in the early 2000s, as well as a lot of pastel colors, and lots of textures from way back in time like terrazzo and concrete.

What has it been like working with clients this past year? With everything that has been happening, it has definitely been a time of change in the way that we work with clients and projects. We never used to have online meetings: now everything is being done over Zoom calls. We are trying to make everything more accessible to the



client and to the designers. And I do see in the market that people are spending more time at home, and they have more free time, so the demand for residential projects has been going up

What is your top seller at Foscari? Kitchens would be the main thing that people associate with us, but we do full residential projects and have been getting a lot of requests for offices, closets and bathrooms as well.

And what is your newest product? In 2021, we came out with seven new colors for the Johnson Collection. which comes from Argentina, We are always expanding our vendors and resources in order to stay up to date.

MODERN LUXURY SPOTLICH

### DYNAMIC WOMEN

### MONICA WEHBI

FOUNDER 2226 Richmon 713.626.3305

"We are all fighting a common creany, and we shall wir. I have faith in the new generations. We will be able to gather, shake hauds, hug, and dance

For her, the definition of success changes with time. While It was focused on her career in the past, she now feels successful watching her sons become responsible and

a: seing an entrepreneur ana mo ew Country has been challenging raelf, and for so many women whi land and flight for a better space i olves and a better world for their

Being dynamic is never stopping. It is ting yourself and ambit e best. Owning a College degree i ecture. Design and Urbanism sued her MBA, which allo riserve her clients much hetter

Monice is optimistic, not only about business, which is now taken to the ner level by her oldest con Joaquin Oliverr

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MODERN LUXURY SPOTLIGHT

JOAQUIN OLAVERRIA FOSCARI INTERIORS

Argentine designer loaquin Olaverria hit the ground Argentine designer (secarities Okreens hit the ground running as the newly appointed CEO of Foscari in the spring of 2020. Now, with a shownoam expansion in the works, he continues to build upon the company's mission to create likthen, turburson and closer designs that are equally functional and beautiful.

At a teen, Joaquin was known for his distinctive visual As a test, Josephin was known for his distinctive winal perspective, advays finding implyation in beauty mask-and matter. Speaking candidly about his passion for design he say, of the ability to create sumething so impactful in the way one fores, works and plays became ever-newarding and bonded me with the design and architecture industry. In 2012, while partning a degree in interior architecture at the University of Houston, Joaquin worked as a sensite during consultant and nester transmission at a bible and care

tive potential by discovering unexplored beauty.

With a strong focus on quality and integrity, longuin Were a strong those on quality and integrity, Joaquin brings first-hand experience and passion into every project. His reaches desire to innovate and improve, coupled with bit natural adaptability, has been attributed to bit firmis floativilary auccess within the custom calcumy industry. While leading a team of ecoptional designers, he meticulously sources products from exclusive manufactures workhold and thely collaboration patients/hearach. worldwide and builds collaborative relationships with clients to respect their vision, budget, and time frame. In the near future, he hopes to expand upon the company's philanthropic nature, giving back by designing spaces for local communities with limited

2226 RICHMOND AVENUE HOUSTON, TX 77098 713.626.3305 design consultant and project trainager at a high-end custom cabinetry studie. Shorily after, he joined his mother Monica Webbi, the founder of Foscari, and he began maximizing IG: @FOSCARIINTERIORS.

### Customers and Media

"Absolutely wonderful exp attention and creative solutio

"They assiste

"Absolutely wonderful exp attention and creative solutio

### "Excellent craftsmans

"Joaquin custom designed o

"After the trauma of Harvey than before. Mon professional (including the

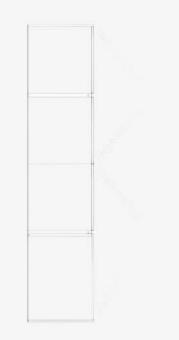
"They are relen"

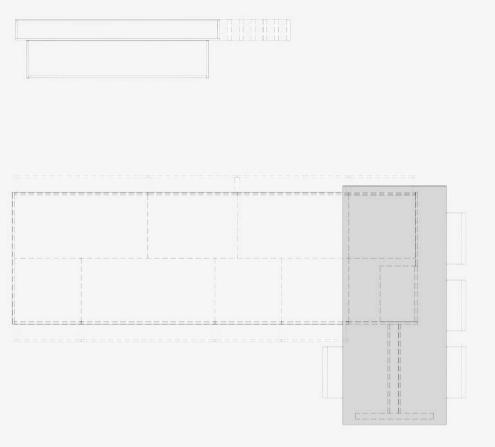


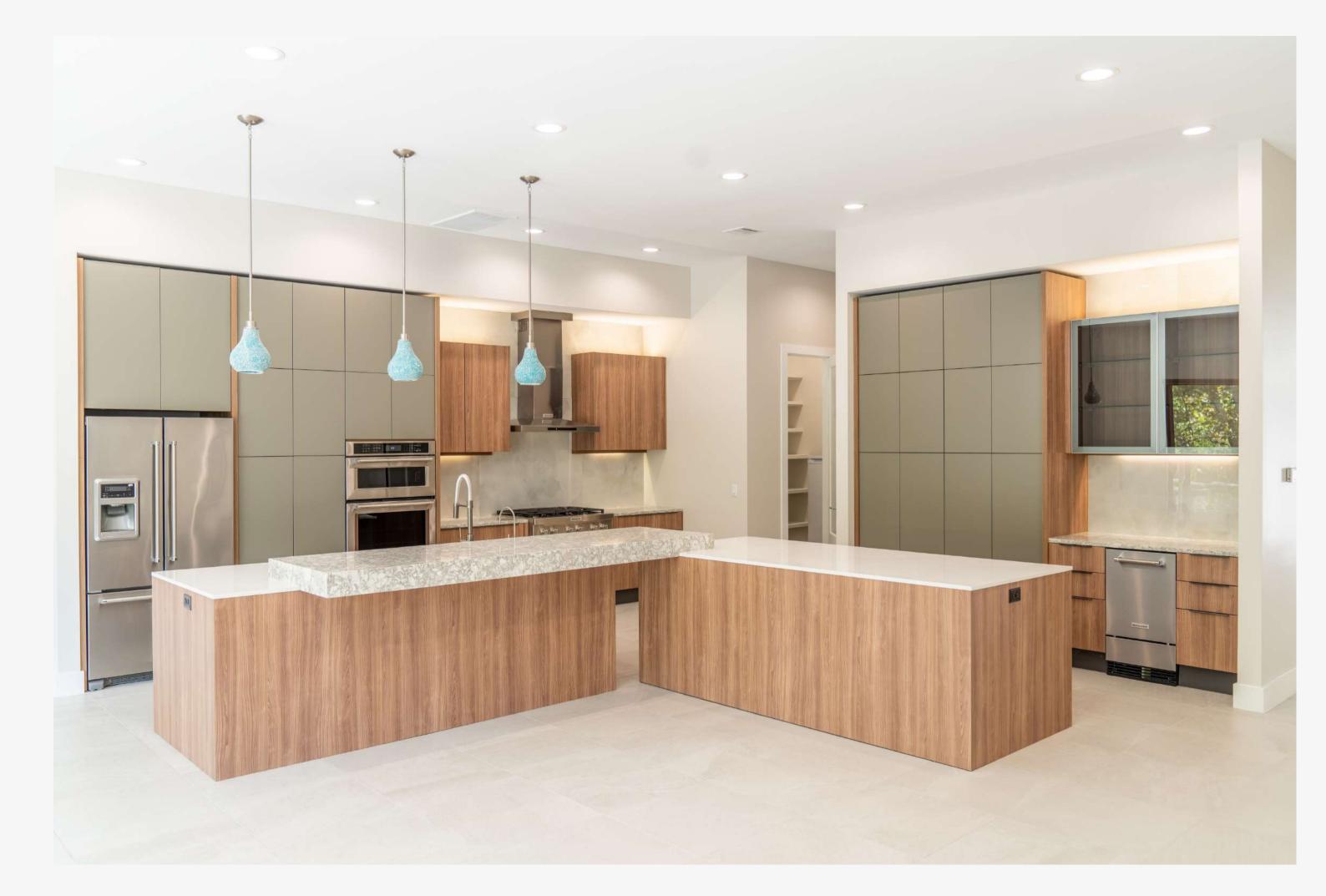
perience with the entire Foscari team, with great personal ons. Looking forward to additional projects with Foscari in the future!"	
ed my client like another member of their family."	
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hip, prompt service, and a unique eye for design. Highly recommend!"	
our kitchen and we love it so much! Glad we came to him. Excellent customer service! Way to go Joaquin!"	
and the work of Foscari Interiors our home is even better lica and Cecilia's designs are elegant, the full team is very ir subcontractors), nice and understanding. A pleasure to work with and the results are just perfect."	
tless in the pursuit of excellence."	

### Projects

At Foscari, we strive to make a profound and positive impact within every single project using a modern and innovative approach. We leverage our expertise, knowledge and resources to help clients realize their dreams. We continually listen to the desires of our customers to ensure that our products meet their needs. Whether you're moving into a new home or improving your current one, we can help you create a space that is uniquely yours.





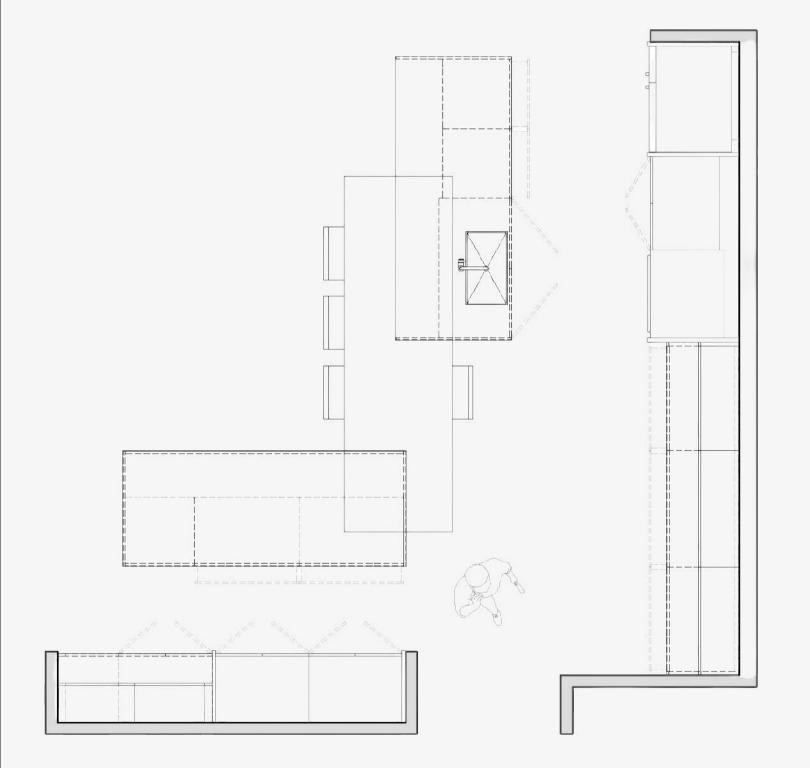


### Farther Point Residence

Memorial, Houston Design, Products, and Installation Completion 2020

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Memorial, Houston Design, Products, and Installation Completion 2020





### Crawford Townhomes

Museum District, Houston Design, Products and Installation Completion 2017





Architecture: Collaborative Designworks Cabinets: Johnson Model: City/Lacar Finish: Melamine/Lacquer

# Sue Barnett Residence

## foscari



### Sue Barnett Residence

Heights, Houston Design, Products and Installation Completion 2021

Sue Barnett Residence



Completion

Rendering

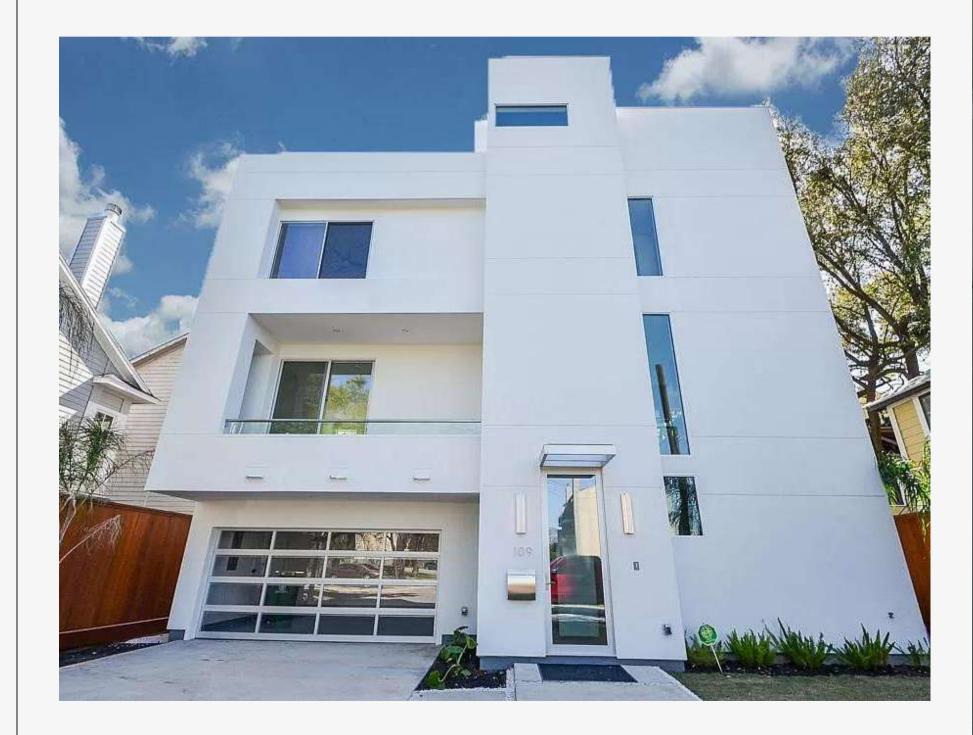


Rendering

Completion

### Pacific Residence

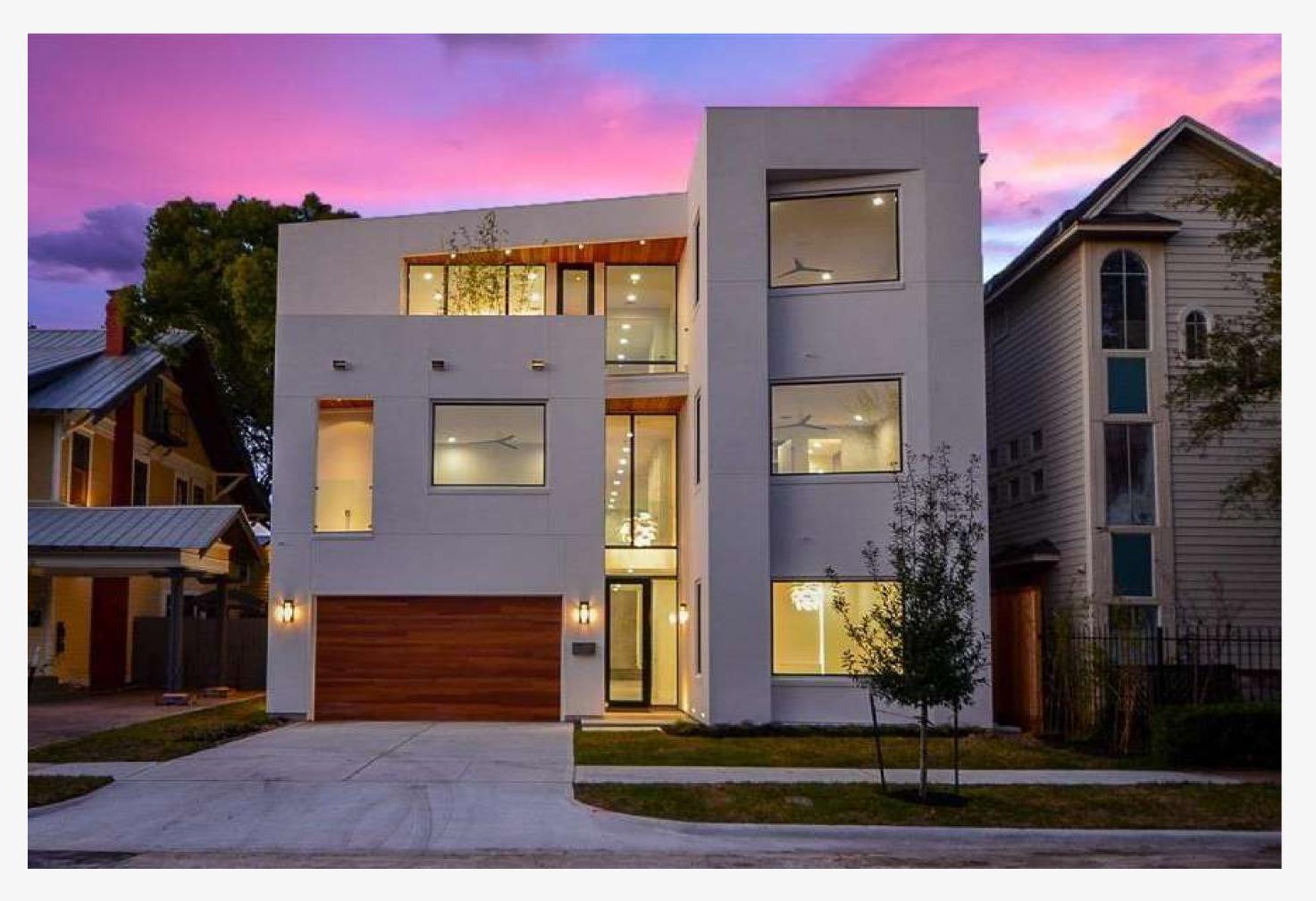
Montrose, Houston Architecture, Design, Products and Installation Completion 2012





### Stratford Residence

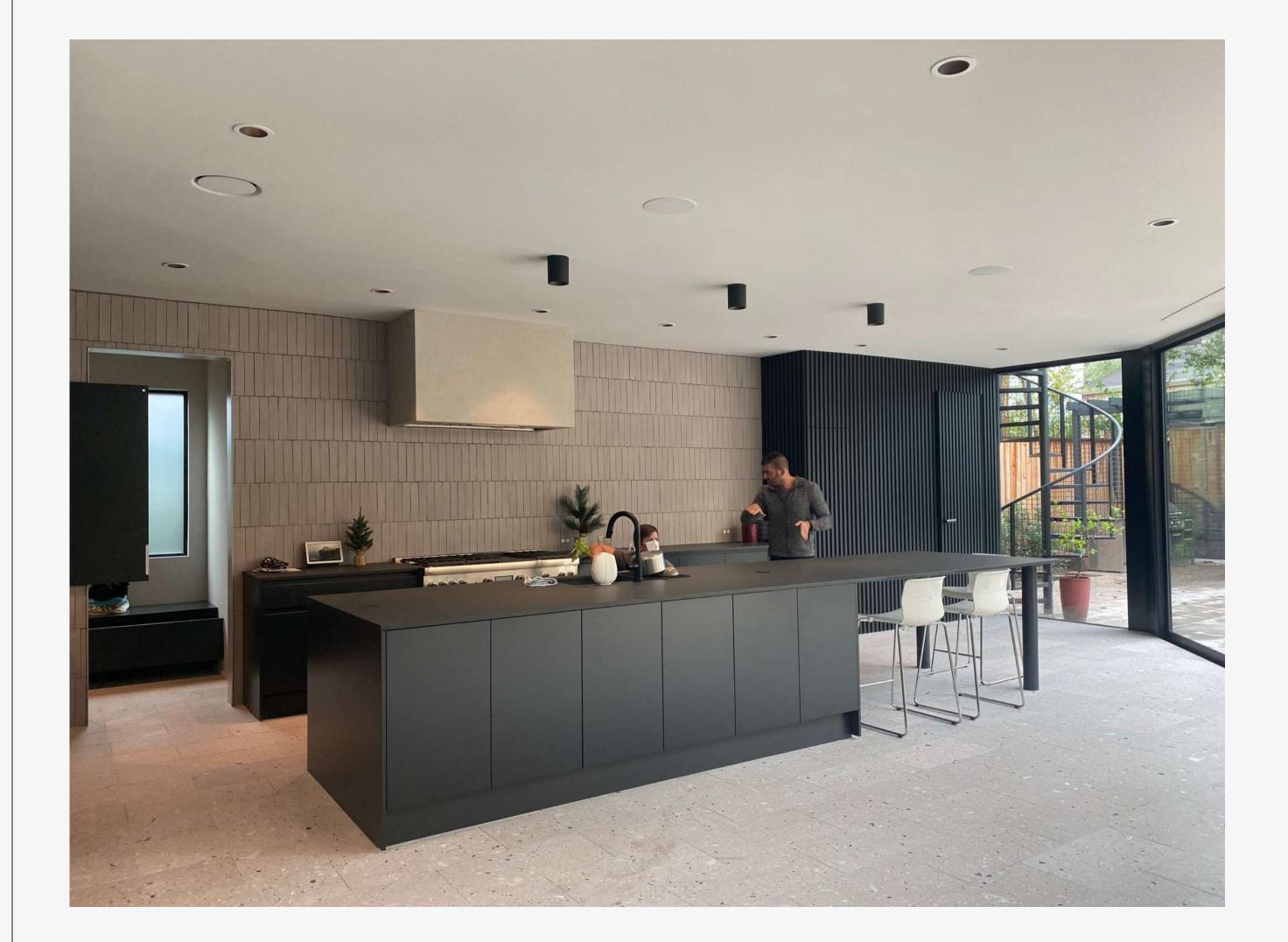
Montrose, Houston Architecture, Design, Products and Installation Completion 2019



# Stratford Residence

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### **Banks St** Museum District, Houston

Products and Installation Completion 2021

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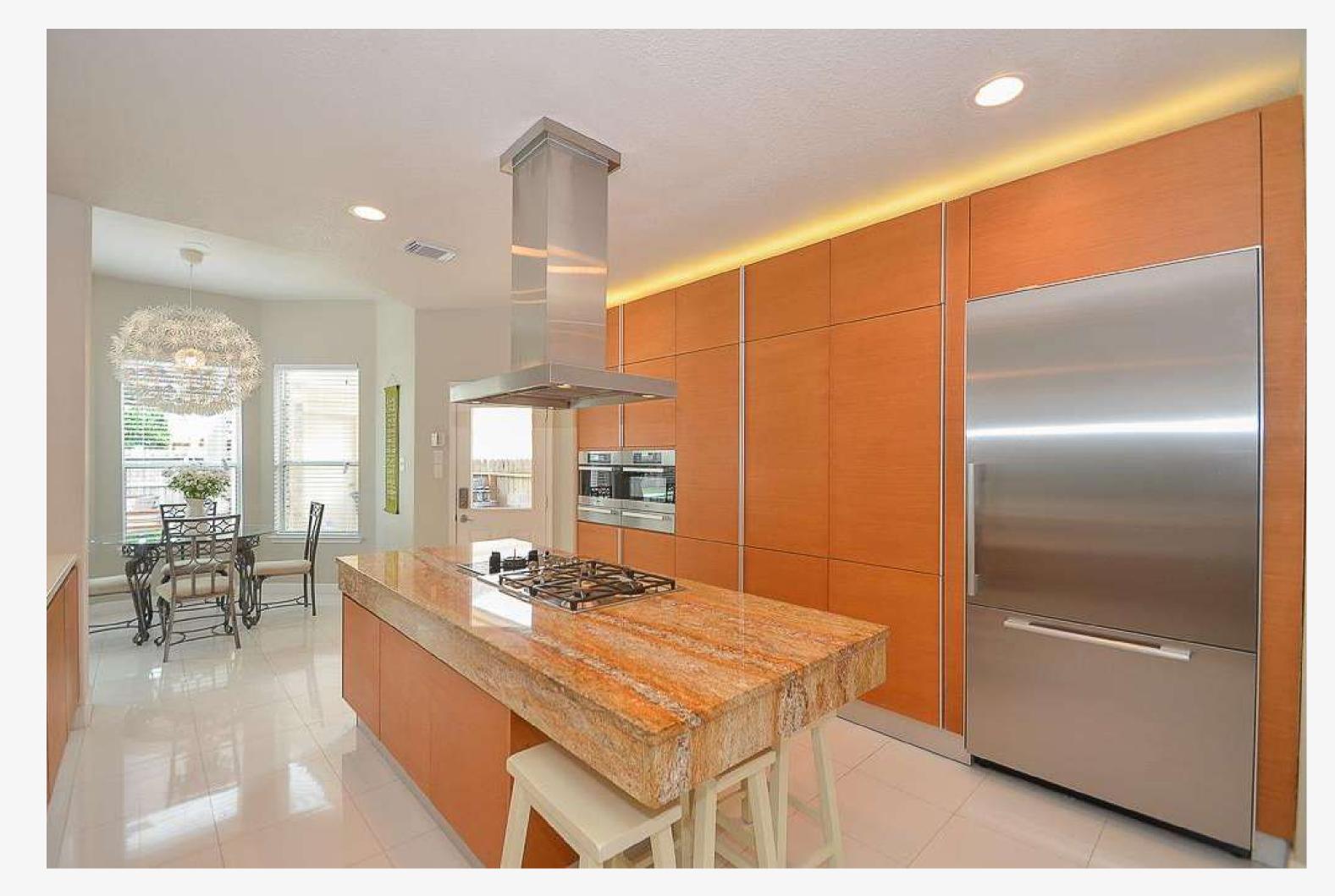


Banks St

### foscari



Banks St



Centerbrook Residence

Katy, TX Design, Products, and Installation Completion 2009

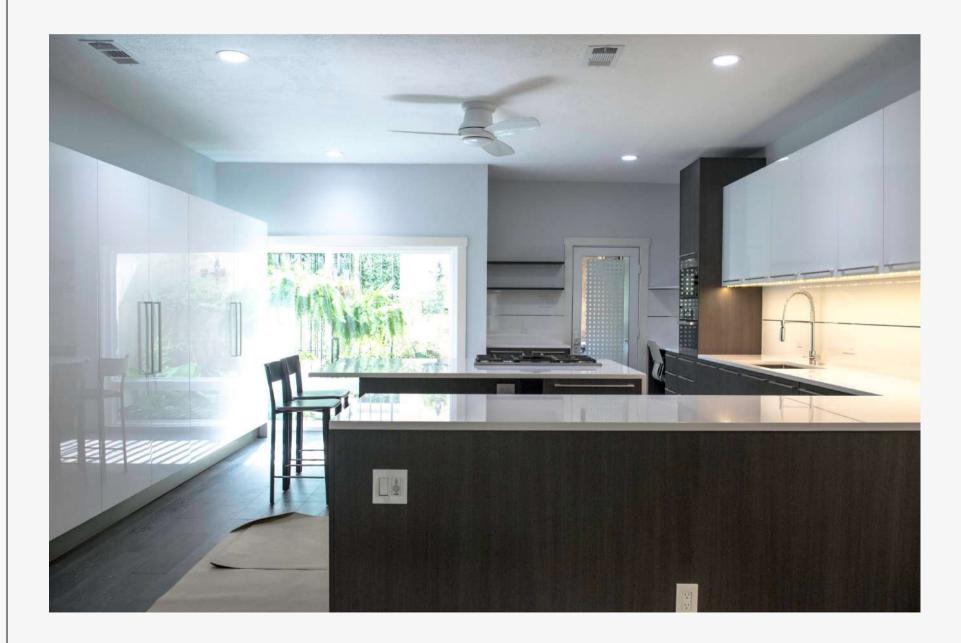


### *Hidden Cove Residence*

Sugarland, TX Design, Products, and Installation Completion 2015

### Bayou Residence Memorial, Houston

Design, Products and Installation Completion 2016





### House Remodel

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### House Remodel Sugarland, Houston

Design, Products and Installation Completion 2021



Before

Completion

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Rendering

### Morningside Residence <sup>Upper Kirby, Houston</sup>

Design, Products and Installation Completion 2021

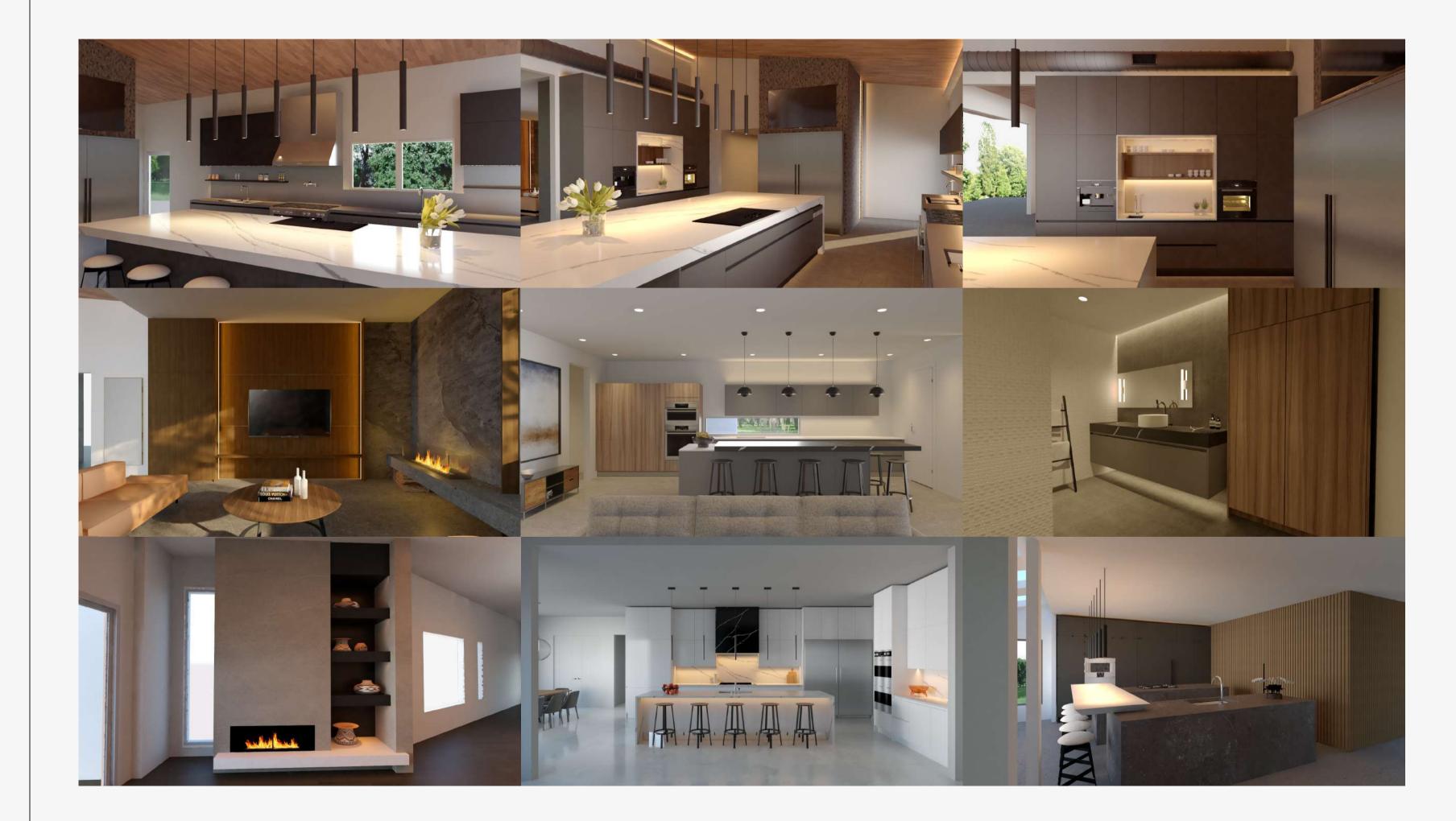
Completion

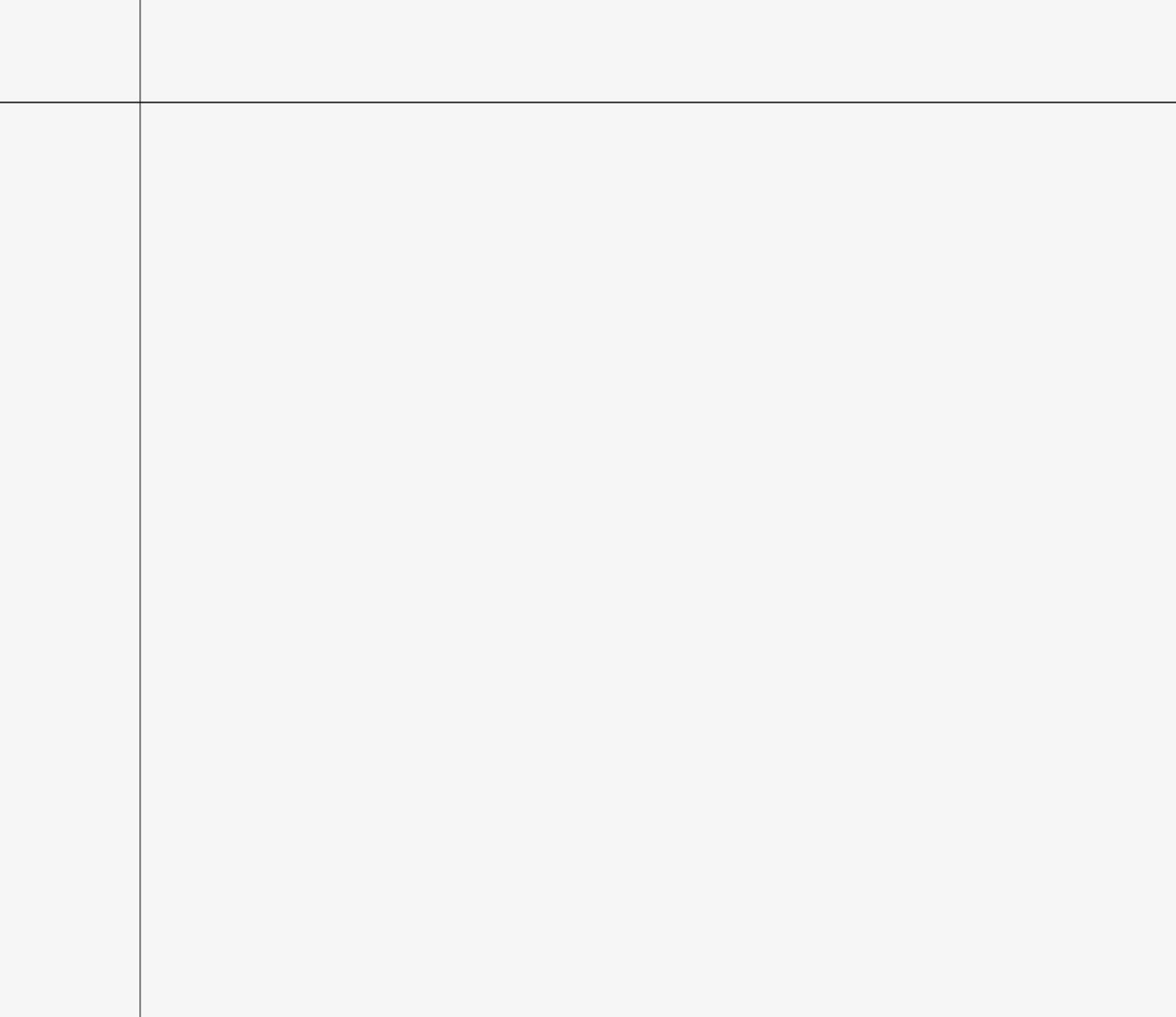


Rendering



### Renderings





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www.foscariinteriors.com

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